

Work Opportunity Tax Credit

**CALCULATE YOUR ANNUAL
POTENTIAL WOTC**

HOW TO USE THE CALCULATOR

Enter your Employee Count below to calculate your estimated Annual Tax Credit Collection potential at an annual turnover rate of 25%. You can edit the Annual Turnover Percent if you know your actual turnover rate.

Please note that your actual turnover rate, as well as your industry, will affect your Average Tax Credit.* A Net Percent Certified of 6% is being used, but it varies by industry and by customer.

**Industries with high turnover tend to have lower than average tax credits per certified employee.*

CLIENT DISCOVERY

Employee Count	
Annual Turnover Percent	
Annual Employee Count	
Net Percent Certified	
Certified Employee Count	
Annual Employee Opportunity	
% of Annual Employee Base	

CLIENT OPPORTUNITY BY HEAD COUNT

Annual Employee Opportunity	
Average Tax Credit	
Annual Tax Credit Collection by Employer	