Target Market Determination
Basic Home Loan

Bank Australia



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A Target Market Determination (TMD) is a document which describes who a product is intended to be appropriate for based on a consumer's needs, financial situation and objectives (target market). A TMD is not a product disclosure statement and is not a full summary of the product features or the terms of the product.

It helps us make sure we're keeping customers at the center of our approach to the design and distribution of our financial products. The design and distribution obligations are intended to help consumers obtain appropriate financial products by requiring issuers and distributors to have a consumer-centric approach to the design and distribution of products. A TMD describes any conditions around how the product can be distributed to customers. It also describes the events or circumstances where we may need to review the TMD.

Product	Basic Home Loan
Issuer	Bank Australia Limited | ABN 21 087 651 607 | AFSL/Australian Credit Licence Number 238431
Date of TMD	9 November 2026
Target market & product attributes	**Description of target market** For retail customers who: • are seeking a loan as either owner occupiers or investors to: – purchase or renovate a property – refinance an existing home loan; or – top up an existing home loan for an eligible purpose • are aged 18 years or more and meet the credit assessment criteria for the product • either a citizen or permanent resident of Australia or New Zealand • are willing and able to offer a first registered mortgage over real property (or other acceptable security) as security for the loan • need the flexibility of a variable rate or the certainty of a fixed interest rate and fixed repayments • do not need an offset account • need the flexibility to make additional repayments, subject to applicable limits • may need the flexibility to redraw advance repayments • need to make regular repayments of interest and principal over the term of the loan and may also need the option to make interest only repayments for a period of the loan term

	Description of product, including key attributes This is a Basic Home Loan secured over real property. The key attributes are: • **Minimum loan amount** of $10,000 • **Loan terms** of up to 30 years (ACT Land Rent Scheme is capped at 25 years) • **Interest only** for investment up to 5 years • **Interest rate** can be variable or fixed for a nominated term of 1, 2, 3, or 5 years • **Repayment type** can be principal and interest, or interest only period for investment • **Repayment frequency** can be weekly, fortnightly or monthly while principal and interest or monthly only while interest only • **Additional repayments** accepted (maximum of $30,000 in total during a fixed rate period) • **Redraw** is available for variable, but not during a fixed interest period or interest only periods • **Split loan** between variable and fixed is available • **Establishment fees** may apply • **A break fee** applies to fixed rate loans. Refer to the loan fee schedule for applicable fees • Must provide a registered first mortgage over real property or other acceptable security For information refer to Disclosures bankaust.com.au/support/disclosures for: • Product terms and conditions • Residential loans accounts table • Product fees and rates
Distribution conditions	This product is distributed by the issuer through the following channels: • Branches • Contact centre • Digital channels, including website, Internet Banking and Mobile Banking platform • Broker Distribution conditions for this product include: • ensuring that retail customers meet the eligibility requirements for the product • ensuring that distribution is by appropriately trained staff • online application process helps customers identify and select the product that best meets their needs and circumstances • mortgage brokers must hold an accreditation with Bank Australia There are no other distributors for this product.

Review triggers	The review triggers that would reasonably suggest that the TMD is no longer appropriate include: • a significant dealing of the product to consumers outside the target market occurs • a significant number of complaints are received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate • a material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate • a notification from ASIC requiring immediate cessation of product distribution or particular conduct in relation to the product • evidence that a material number of customers are using the product for purposes inconsistent with the target market
Review periods	Initial Review: The initial review date is 12 months after issue Ongoing Review: No later than 12 months from the date of publication for this TMD Ad hoc Review: A review will also occur when a review trigger is activated

Distribution information reporting requirements

All distributors, including Bank Australia where it conducts retail product distribution conduct in relation to this product, must provide the following information:

Type of information	Description	Reporting period
Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (e.g. why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware
Complaints	Number of complaints and the substance of those complaints	Monthly
Sales outside the target market	Number of accounts opened outside the target market; and/or balances held in those accounts	Every 3 months, within 10 business days of the end of each calendar quarter

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