



Local Contact Information

Key Contacts

KEVIN GORDON**Account Executive****Phone:** (317) 919-1402**Email:** kevin.gordon@emersonrogers.com

General Mailboxes

Service Inquiries	midwestservice@emersonrogers.com
Quoting	midwestquotes@emersonrogers.com
Underwriting/New Business	midwest@emersonrogers.com
Retention	midwestrenewals@emersonrogers.com
Broker Services (AOR/Contracting)	midwest.licensing@emersonrogers.com
General Inquiries	(847) 544-0031

Ancillary

NICK PHILKO

Account Executive, Ancillary

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Emerson Rogers' Ancillary Department offers growth and revenue opportunities for brokers writing coverages in addition to group medical. Our experienced sales and support team provides reliable benefits administration solutions as well as access to our unique bonus program.

Medicare

MARCELLUS DAVIS

Account Executive, Medicare & Individual

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Medicare can be leveraged as either a value-added service to clients or as a substitute revenue source in place of declining small group and individual sales. We offer two models, one providing education and certification assistance and a secondary co-brokered approach in which you earn commissions.

Specialty

CAROLYN FUGATE

Account Executive, Specialty

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Not every challenge has an off-the-rack solution, brokers often need unique, customized offerings to win accounts. Our available solutions include:

- MEC & MV and Limited Medical Plans
- Professional Employer Organizations (PEOs)
- GAP Insurance Solutions
- Vendor Relationships



Visit Our Website | www.emersonrogers.com

Inside is a collection of resources to help you and your team with day-to-day business activities including our News section, Document Center, Digital Marketing Center, Broker Transparency Report Builder, HR Research, and more.



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