



Local Contact Information

Main Office: (913) 831-3553
Fax: (913) 831-0293

Key Contacts

ANGELA NOLAND

Market Leader

Phone: (913) 307-3431

Cell: (816) 507-8163

Email: angela.noland@emersonrogers.com

HOLLY FIELDS

Account Executive

Phone: (913) 307-3431

Cell: (913) 221-6648

Email: holly.fields@emersonrogers.com

CARLA BURGESS

Broker Consultant

Phone: (913) 307-3430

Email: carla.burgess@emersonrogers.com

ANGIE JONES

Broker Consultant

Phone: (913) 307-3432

Email: angie.jones@emersonrogers.com

LISA WOOD

Broker Consultant

Phone: (417) 447-9943

Email: lisa.wood@emersonrogers.com



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Ancillary

RANDY WERNER

Account Executive, Ancillary

Phone: (913) 307-3435

Email: randy.werner@emersonrogers.com

Emerson Rogers' Ancillary Department offers growth and revenue opportunities for brokers writing coverages in addition to group medical. Our experienced sales and support team provides reliable benefits administration solutions as well as access to our unique bonus program.

Medicare

MARCELLUS DAVIS

Account Executive, Medicare & Individual

Phone: (610) 619-5938

Email: marcellus.davis@emersonrogers.com

Medicare can be leveraged as either a value-added service to clients or as a substitute revenue source in place of declining small group and individual sales. We offer two models, one providing education and certification assistance and a secondary co-brokered approach in which you earn commissions.

Specialty

CAROLYN FUGATE

Account Executive, Specialty

Phone: (417) 447-9940

Email: carolyn.fugate@emersonrogers.com

Not every challenge has an off-the-rack solution, brokers often need unique, customized offerings to win accounts. Our available solutions include:

- MEC & MV and Limited Medical Plans
- Professional Employer Organizations (PEOs)
- GAP Insurance Solutions
- Vendor Relationships