



EMERSON ROGERS

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Trust. Growth. Innovation.

The Nation's Largest Wholesale General Agent.

National Footprint. Local Expertise.

The Emerson Rogers Advantage

We differentiate our broker partners from their competition through the introduction of new and innovative programs while providing the expertise and resources necessary to grow and protect their business.

How We Stack Up

A Quick Glance at our Numbers:



800+

Employees Nationwide



350+

Carrier & Vendor Partners



10,000+

Broker Partners



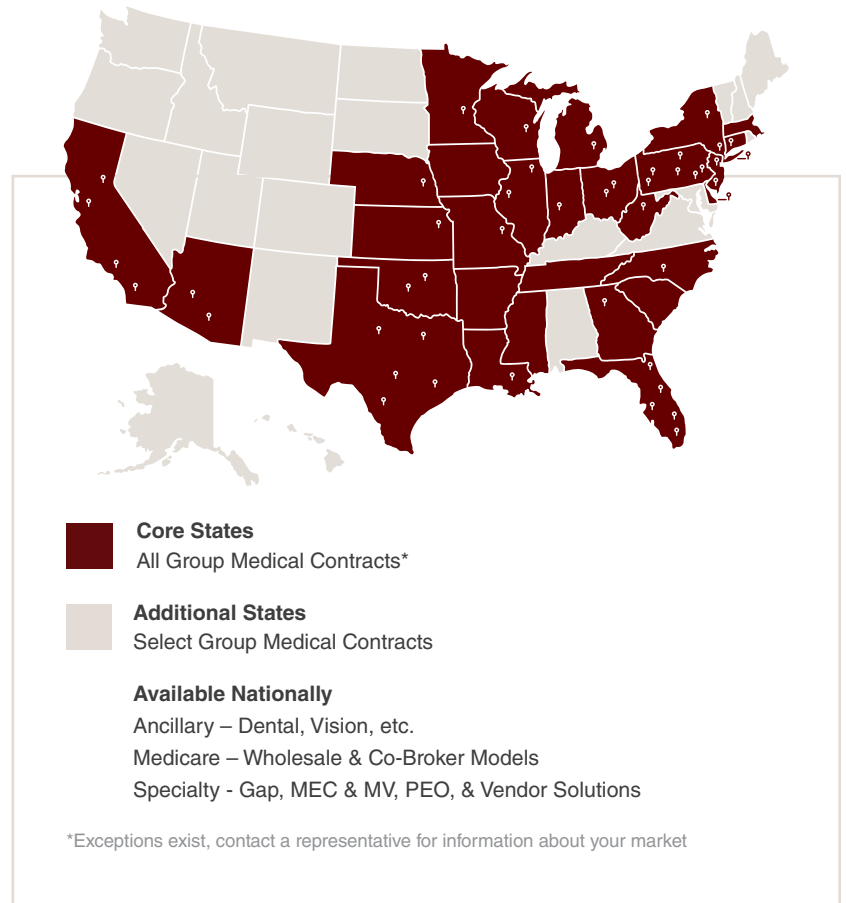
100,000+

Employer Groups



\$10 Billion+

Insured Premium



How We Support Our Brokers in Michigan

Our focus is to provide you with tools, knowledge, and support.

New Business

- Proposal & Quote Development
- Quoting Technology
- Consulting, Sales, & Product Training
- Underwriting for Level-Funded & 51+ Fully Insured
- Experienced Installation Team
- Benefits Administration Solutions Available
- In-person, virtual, or behind the scenes support for presentations and meetings

In-Force Business

- Daily, Ongoing Service Support
- Renewal Evaluation & Market Analysis
- Compliance Updates & Education
- Pre-Renewal Reporting for Level-Funded Groups

What We Don't Do!

- Take Your Compensation, Commissions, or Bonuses
- Act as a Barrier to the Carriers
- Own Your Business



Group Medical Carrier Representation

Aetna

Angle Health

Nationwide

Trustmark

Products available from each carrier vary by market, including level-funded options, contact your Emerson Rogers representative for more information.

Online Resources

Our website, www.emersonrogers.com, is packed with local content, tools, and resources to create efficiencies for brokers and their staff with day-to-day operations.

Explore our interactive National Map tool for details on carrier availability and specifics by market.

Industry News

On a daily basis, we post industry & carrier news in a searchable format.

Small Group Quoting

Generate a multi-plan spreadsheet proposal in a few minutes.

Transparency Reports

Stay compliant with our compensation disclosure report builder and templates.

Document Center

A consolidated resource of forms and documents for all carriers in one place.

HR Research

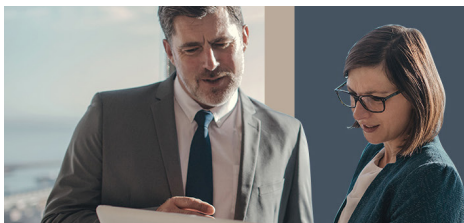
State-by-state tools and guidance on HR related topics.

Commission Portal

Access current and past commission statements on your business through Emerson Rogers.



Specialized Departments



Experts with advanced knowledge in their specific field to drive new business and retention.

Ancillary

Our ancillary division has over 50 employees dedicated to helping you obtain the best possible pricing, products, and coverage options for our national and regional carriers.

Compliance

Staying up-to-date on legislative topics has never been easier thanks to our compliance team and their insightful bulletins, podcasts, training webinars, and videos.

Specialty Products

As clients look for innovative ideas, our Specialty team can provide a variety of cost-effective options for Gap Plans, MEC & MV, PEOs, and vendor solutions.

Medicare

We provide education and certification assistance to brokers looking to enter this market segment or can offer a referral program to assist clients on your behalf.

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When you work with **Emerson Rogers**,
be confident in knowing a team of
experts is supporting you across
all markets, with the resources to
grow and protect your business.



Get Started

Learn more about our resources and how we help our broker partners,
visit us online at www.emersonrogers.com



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