



## Local Contact Information

### Key Contacts

#### **DANIEL VANDEN BOOGARD**

**Account Executive**

**Phone:** (920) 283-0163

**Email:** [daniel.vandenboogard@emersonrogers.com](mailto:daniel.vandenboogard@emersonrogers.com)

### General Mailboxes

<b>Service Inquiries</b>	<a href="mailto:midwestservice@emersonrogers.com">midwestservice@emersonrogers.com</a>
<b>Quoting</b>	<a href="mailto:midwestquotes@emersonrogers.com">midwestquotes@emersonrogers.com</a>
<b>Underwriting/New Business</b>	<a href="mailto:midwest@emersonrogers.com">midwest@emersonrogers.com</a>
<b>Retention</b>	<a href="mailto:midwestrenewals@emersonrogers.com">midwestrenewals@emersonrogers.com</a>
<b>Broker Services (AOR/Contracting)</b>	<a href="mailto:midwest.licensing@emersonrogers.com">midwest.licensing@emersonrogers.com</a>
<b>General Inquiries</b>	(847) 544-0031

## Ancillary

### **KELLY HEMPEL**

**Account Executive, Ancillary**

**Phone:** (612) 306-7664

**Email:** [kelly.hempel@emersonrogers.com](mailto:kelly.hempel@emersonrogers.com)

Emerson Rogers' Ancillary Department offers growth and revenue opportunities for brokers writing coverages in addition to group medical. Our experienced sales and support team provides reliable benefits administration solutions as well as access to our unique bonus program.

## Medicare

### **MARCELLUS DAVIS**

**Account Executive, Medicare & Individual**

**Phone:** (610) 619-5938

**Email:** [marcellus.davis@emersonrogers.com](mailto:marcellus.davis@emersonrogers.com)

Medicare can be leveraged as either a value-added service to clients or as a substitute revenue source in place of declining small group and individual sales. We offer two models, one providing education and certification assistance and a secondary co-brokered approach in which you earn commissions.

## Specialty

### **CAROLYN FUGATE**

**Account Executive, Specialty**

**Phone:** (417) 447-9940

**Email:** [carolyn.fugate@emersonrogers.com](mailto:carolyn.fugate@emersonrogers.com)

Not every challenge has an off-the-rack solution, brokers often need unique, customized offerings to win accounts. Our available solutions include:

- MEC & MV and Limited Medical Plans
- Professional Employer Organizations (PEOs)
- GAP Insurance Solutions
- Vendor Relationships



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Inside is a collection of resources to help you and your team with day-to-day business activities including our News section, Document Center, Digital Marketing Center, Broker Transparency Report Builder, HR Research, and more.



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